

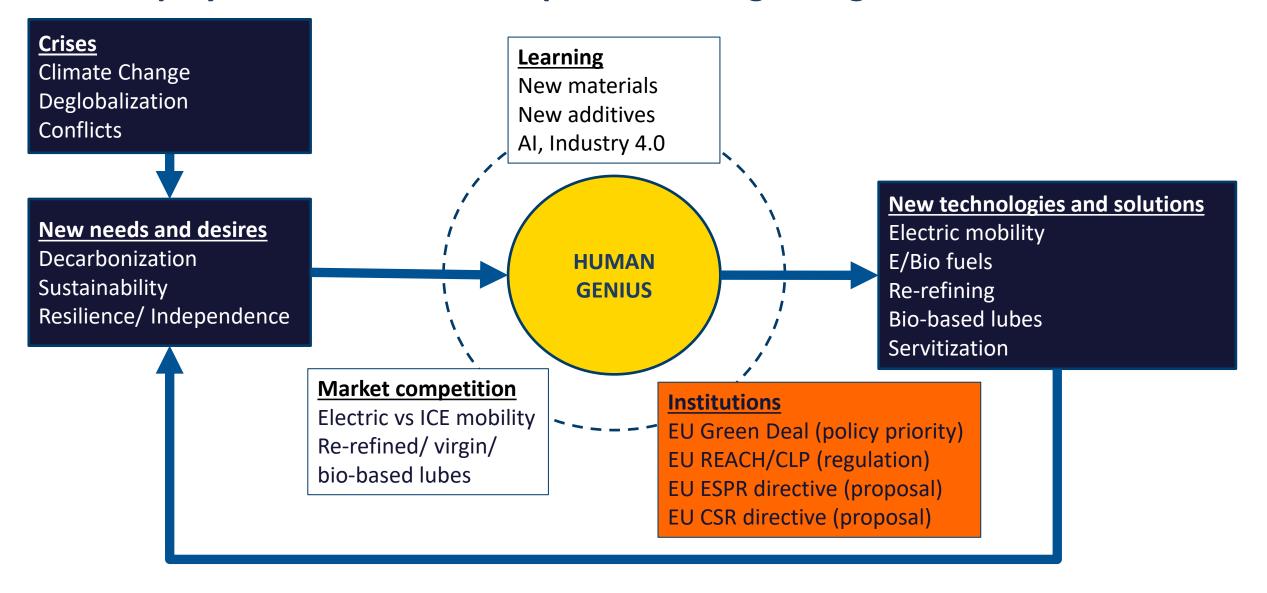
Union of the European Lubricants Industry

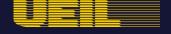
Regolazione e sostenibilità. Situazione e implementazione per l'industria dei lubrificanti.

Mattia Adani, President
Union of the European Lubricants Industry

Lube Day 2024 Federchimica Milano, 29 ottobre 2024

Forces at play in our sector in Europe, mandating change





EU decisions are likely to have a significant impact (and not necessarily for the better) on how our sector must change and adapt.

Institutions

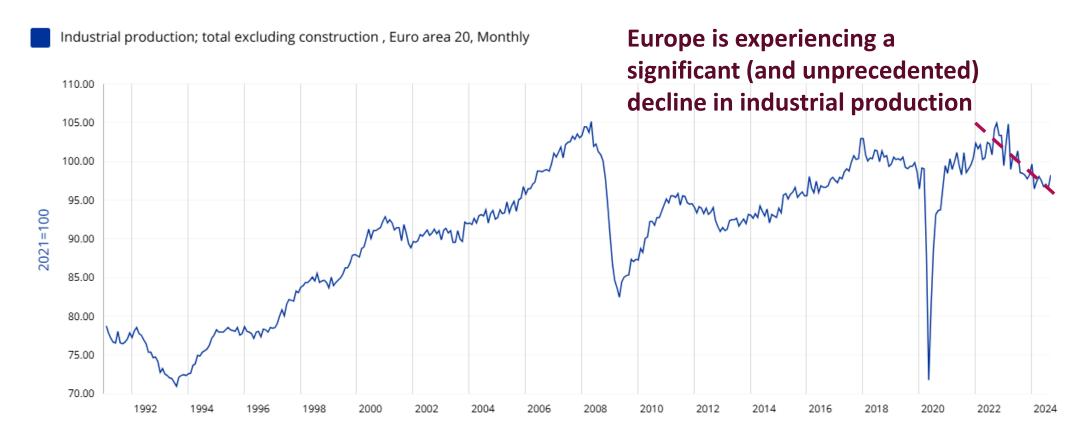
EU Green Deal (policy priority)
EU REACH/CLP (regulation)
EU ESPR directive (proposal)
EU CSR directive (proposal)

- Reduction of lubricants demand (EU policy on zeroemission passenger vehicles)
- Reduction of substances allowed for lubricants formulation (REACH/ CLP)
- Constraints on formulations (ESPR)
- Constraints and additional bureaucracy on supply chain selection (CSRD directive)
- Additional constraints and bureaucracy on labelling requirements (REACH/CLP, ESPR)





The European Lubricants industry is integrated into and follows the trends of European industrial manufacturing.



Source: EUROSTAT

EUROPEAN CENTRAL BANK | EUROSYSTEM

https://data.ecb.europa.eu



EU institutions may have begun to realize that some of the problems are linked to their policy decisions.

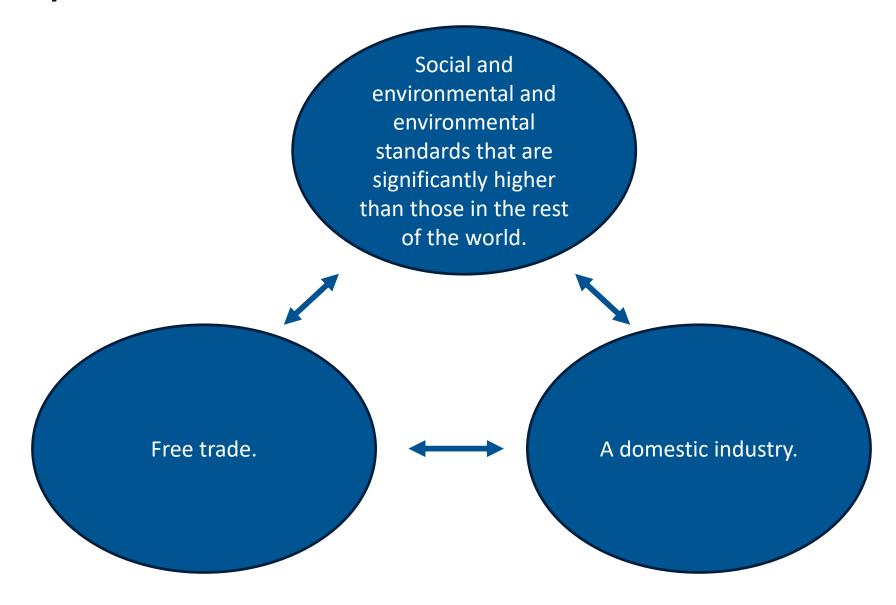
The future of European competitiveness
A competitiveness strategy for Europe,
European Commission (Draghi report)

The problem is not that Europe lacks ideas or ambition. We have many talented researchers and entrepreneurs filing patents. But innovation is blocked at the next stage: we are failing to translate innovation into commercialisation, and **innovative** companies that want to scale up in Europe are hindered at every stage by inconsistent and restrictive regulations.

If Europe's ambitious climate targets are matched by a coherent plan to achieve them, decarbonisation will be an opportunity for Europe. But if we fail to coordinate our policies, there is a risk that decarbonisation could run contrary to competitiveness and growth.



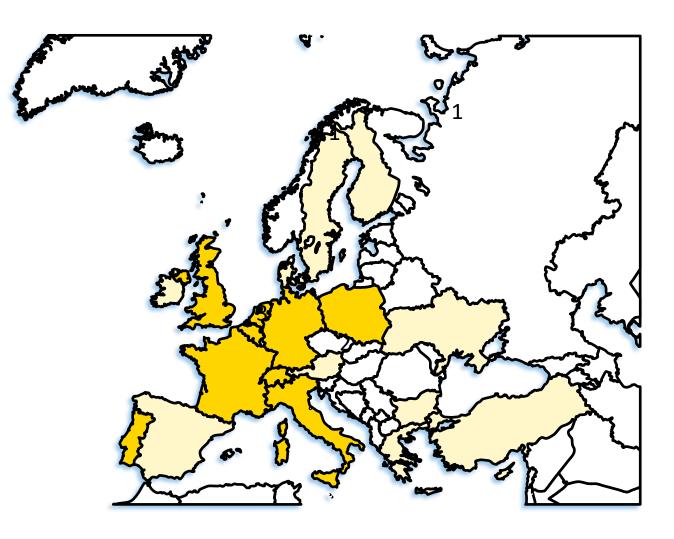
Europe's impossible trilemma.



What we are

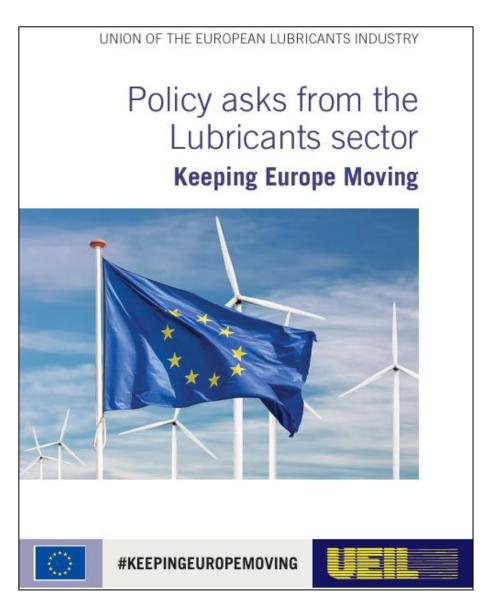


A <u>community of associations and</u>
<u>companies</u>, part of the larger
families of the chemical and
manufacturing industries, with the
goal of <u>improving</u> the European
Lubricants Industry by better
<u>understanding</u> and <u>shaping</u> the
context where it operates.





What we are doing: Keeping Europe Moving



- 1. Put the Industrial Deal at the core of the new EU mandate
- 2. Help lubricants deliver the European Green Deal
- 3. Unleash the full potential of Europe's SMEs to boost long-term competitiveness
- 4. Address skills shortages in the sector through incentivising participation in STEM subjects at higher education

We can shape our external context, but only if we can build alliances and speak with one voice



